



**WASHINGTON, May 4<sup>th</sup>, 2023** — Networking For Future, Inc. (NFF), a performance-focused IT solutions provider, announced that former Stafford Virginia County CTO and Smart Technologies industry veteran Michael (Mike) Cannon has joined NFF as their Executive Advisor, Smart Technologies. Mike will support NFF and its clients by providing strategic smart cities and smart campus solutions with a focus on the state, local government and education markets.

With almost forty years of leadership in the IT and Smart Technologies market, Mike Cannon’s addition to the leadership team enables NFF to continue to support existing client’s Smart Technology requirements while focusing on leading the expansion of NFF Smart Cities and Smart Campus practice.

Cannon commented, “NFF is well respected in the Mid-Atlantic region for having an outstanding group of architects and engineers for design, implementation, and support for state, local government and education markets. I worked closely with them on a very complex smart technology project at the Virginia Smart Community Testbed in 2022. <https://www.nffinc.com/nff-demonstrates-next-generation-broadband-and-smart-technologies-at-virginia-smart-community-testbed-one-year-anniversary/> Together we will be expanding NFF’s Smart Technology practice and services over the next few months, and plan to utilize a variety of innovative vendors’ toolsets to advance the Smart Cities and Smart Campus practices and offerings for our customers”.

President and Founder of NFF, Majid Saadat shared, “NFF is committed to the utilization of technology for higher purposes. Smart Technologies will greatly improve the quality of life by increasing efficiencies, improving sustainability and public safety, as well as helping to address digital divide challenges. Based on our current portfolio of Smart Technology projects and NFF’s twenty-seven years of expertise in supporting mission critical initiatives, expanding our Smart Technologies practice with a seasoned technology veteran like Michael Cannon was a logical next step. Michael has been a well-respected CTO and CIO and is recognized as a Smart Technologies leader around the country. He is the perfect fit to add value to our current and future clients”.

Before joining NFF, Michael was the Chief Technology Officer for Stafford County, Virginia for six years. Previous to his role at Stafford County, Michael was the CIO for ICMA, the leading association of local government professionals dedicated to creating and sustaining thriving communities. Before ICMA, Michael was the CIO for the City of Rockville, Maryland for fourteen years.

Mike is on the Board of SIMCAC <https://chapter.simnet.org/capitalarea/home> and a frequent speaker and thought-leader for Smart Technologies including a recent speech at the Smart City Expo World Congress in Barcelona Spain.

### **About Networking For Future, Inc.**

Networking For Future, Inc. (NFF) is a Washington, DC-based company offering a performance-focused approach to delivering transformational IT business solutions. We take pride in keeping users productive and engaged by providing business and IT teams with the solutions they need to improve their performance in a dynamic, connected world.

Since 1996, NFF has delivered architecture, design implementation, professional support services, and hardware and software sales pertaining to Network Infrastructure, Data Center and Cloud, Security, Application Assurance, Collaboration and Mobility, and Staff Augmentation.

In addition, NFF, an ISO 9001:2015 certified company, is a Cisco Gold Integrator Partner, Riverbed Premier Partner, Splunk Partner, NetApp Gold Partner, VMware Enterprise Partner, Microsoft Certified Silver Partner, Dell Solution Provider Partner, Gigamon Partner, F5 Networks Partner, and Coresite Partner. NFF also holds GSA Schedule 47QTCA21D0047 and other government contract vehicles.

For more information, visit [www.nffinc.com](http://www.nffinc.com), call 202-783-9011, or email [learnmore@nffinc.com](mailto:learnmore@nffinc.com)

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