

SOLVE THE IT SKILLS SHORTAGE



INNOVATIVE STAFFING SOLUTIONS WHEN YOU NEED IT

The global shortage of skilled IT professionals means organizations need to think differently about staffing and retaining their valuable technical resources.

Networking For Future (NFF) is a pioneer in delivering flexible workforce staffing solutions. These options provide the technical resources required to deploy, manage, and maintain complex IT business programs:

- Full-time staff augmentation
- Part-time staff augmentation
- Supplemental technical services

Staff Augmentation (Full-Time and Part-Time)

The Staff Augmentation division applies a proven approach to enhance candidate search results. Our team of IT professionals, engineers, and subject matter experts (SMEs) use a four-step interview process to select the best talent for our clients.

1. Behavioral evaluation interview
2. Technical evaluation interview
3. Client match interview
4. Talent selection panel review

The NFF approach has successfully provided staff augmentation solutions for government, enterprise, and educational customers during the past 20+ years.

Supplemental Technical Services

Co-managed with the NFF Professional Services team, the supplemental technical services solution focuses on delivering IT SMEs to clients with strategic, technical, and operational requirements. NFF in-house personnel augment the expertise of the existing customer staff and vendor support services.

A recent research report by the Enterprise Strategy Group and Information Systems Security Association *

- 63% of respondents said that the highly qualified IT personnel shortage has increased their workload
- 41% have had to hire junior personnel instead of more experienced staff
- 41% said they're spending more time on incident response than planning and strategy

Supplemental technical services are designed for clients who need technical skills for specific projects on a scheduled or on-demand basis.

Focus On Your Mission, Instead Of Staffing Challenges

By leveraging the power of our Technical Staffing-as-a-Service (TSaaS) approach, we combine these solutions in an innovative way to address your IT skills shortage in a cost-effective and timely manner.

Behind TSaaS is the NFF multidisciplinary IT professional services team, technology-focused recruiting division, and major industry partnerships, which enables your organization to focus on its core mission.

With a customized TSaaS solution, you have the flexibility to choose a co-managed IT expert from the NFF professional services team to work alongside your staff or select a client-managed full/part-time consultant.

All TSaaS solutions include consultant reach back for technical guidance from the NFF professional services team, if required.

**If our consultants weren't working for you,
they would be working for us.**

* Enterprise Strategy Group (ESG) and the Information Systems Security Association (ISSA) Research Report, (November 13, 2017)
<https://cdn.ymaws.com/www.issa.org/resource/resmgr/surveys/ESG-ISSA-2017-full.pdf>

The Traditional IT Staffing Model Failure

In the traditional IT staffing model, as a position's IT skill requirements expand the available pool of candidates decreases and the time to hire and budget increases.

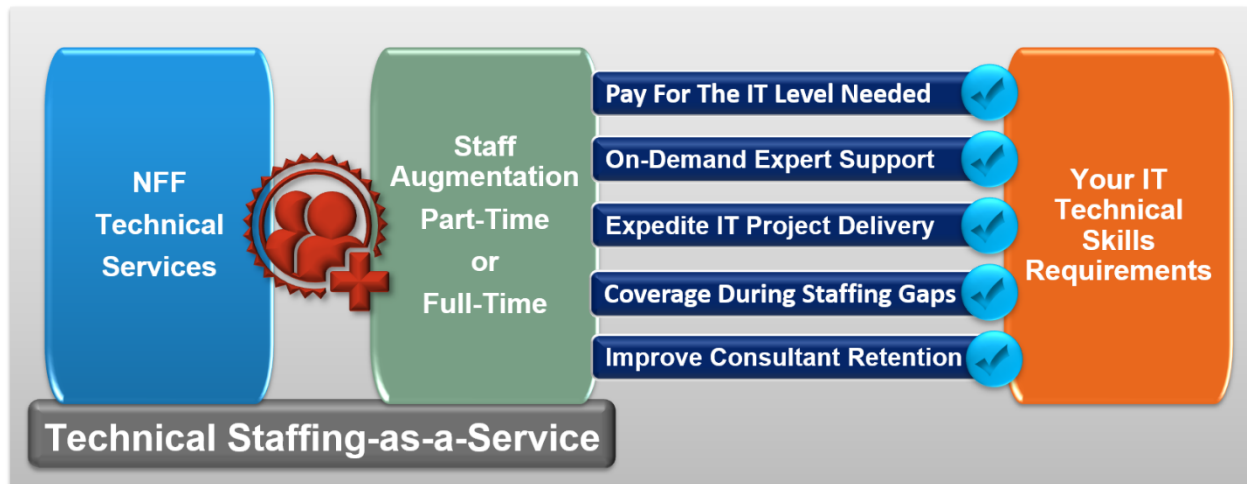
When organizations require multiple IT skills, they often compromise when hiring a consultant, which results in a repeating cycle of:

- Mismatched consultants to job requirements
- Loss of institutional knowledge when consultants depart or are terminated



IT Staffing Acquisition Success

TSaaS can help by filling in an organization's IT technical skills gaps. TSaaS offers flexible IT staffing options that fulfill your multidisciplinary technical skill requirements in a more reliable time frame to improve your talent acquisition and organizational performance.



Some of Our TSaaS Clients

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| ■ The Catholic University of America | ■ U.S. Court of Appeals Veteran Claims (USCAVC) |
| ■ University of the District of Columbia | ■ U.S. Census Bureau |
| ■ District of Columbia (DC) Public Schools | ■ The MITRE Corporation |
| ■ Prince William County Government | ■ Washington Suburban Sanitary Commission (WSSC) |
| ■ DC Government Office of the Chief Financial Officer (OCFO) | ■ District of Columbia Water |
| ■ DC Government Office of the Chief Technology Officer (OCTO) | ■ Washington Metropolitan Area Transit Authority (WMATA) |

For more information contact NFF Sales at sales@nffinc.com.