



# Stimulus and Grant Funding: Update on What's Available

## Welcome!

# AGENDA

- **Overview and Introductions**
- **Update on CARES Act Funding & Other Funding Options**
  - **Dennis Robins: Public Funding Advisor, Cisco Systems**
- **Stimulus and Grant Funding Case Studies**
  - **Carl Whitman: CIO, Marymount University**
- **Marketplace View**
  - **Steve Hancock: VP of Sales Operations, Networking For Future (NFF)**
- **Q&A**

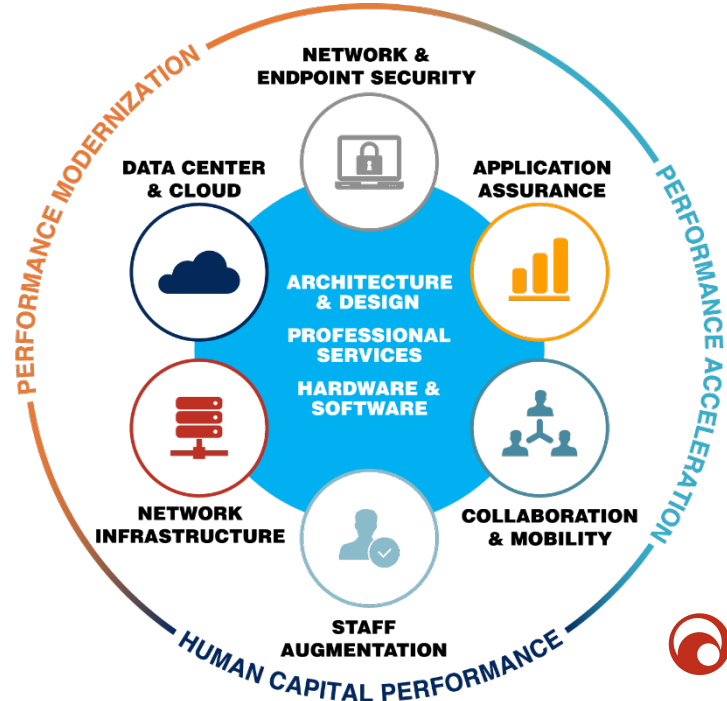
# OVERVIEW

## Networking For Future, Inc. (NFF)

- Founded in 1996
- Headquartered in Washington, DC
- 130+ Employees
- 77% of workforce hold industry certifications

Offering a performance-focused approach to delivering transformational IT business solutions.

## IT Business Solutions



# OVERVIEW

## Strategic Partners

- Cisco Gold Partner
- Riverbed Premier
- Splunk Partner
- NetApp Gold
- VMware Enterprise Partner
- Microsoft
- Gigamon
- F5 Networks
- CoreSite

## Contract Vehicles

- GSA Schedule (GS-35F-0197L)
- District of Columbia Supply Schedule
  - MOBIS and ITES
- Maryland Education Enterprise Consortium (MEEC)
- Maryland Consulting and Technical Services (CATS+)
- Fairfax County Public Schools
- Maryland Department of Information Technology (DoIT) Hardware Master Contract
- Virginia Association of State College and University Purchasing Professionals (VASCUPP)



**CISCO OUTSTANDING  
SOLUTIONS PARTNER  
OF THE YEAR 2016**



ISO 9001:2015



**HALL OF FAME AWARD**



**QUALITY JOBS CHAMPION**





# CARES Act:

## K-12 \* Higher Ed \* Government

Dennis Robins

Public Funding Advisor

July 23<sup>rd</sup>, 2020

# Today's Discussion

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COVID Funding Overview

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Government

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K-12 Education

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Higher Education

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Questions

# COVID-19 Funding Overview

New legislation

*Regular Funding  
Programs – New  
Deadlines*

- *E-rate (April 29, Gift rule waiver)*
- *School Violence Prevention Program (April 29)*
- *RUS-Distance Learning & Telemedicine (July 13)*

**PHASE I**

- \$8.3B to states – DHHS

**PHASE III  
CARES Act**

- Coronavirus Relief Fund: \$150B – States/counties
- Education Stabilization Fund: \$30.75B – HE/K12, competitive and formula
- FCC Telehealth Fund: \$200M – University med centers/county health depts/other health agencies (no state agencies); first come first serve
- Election Security – Help America Vote Act \$400M

**Other PHASE III  
Programs**

DOJ S&L Law Enforcement Assistance \$850M  
Museum and Library Services \$50M



# State and Local Funding



# U.S. Treasury: Coronavirus Relief Fund

## Purpose

- (1) Necessary expenditures incurred due to the COVID-19;
- (2) Expense not accounted for in the budget most recently approved as of the date of the enactment of the bill;
- (3) Expenses incurred during the period that begins on March 1, 2020 and ends on December 30, 2020

## Key Stakeholders

State Task Forces, Secretary/Deputy Secretary of departments, OMB/Finance

## Disbursement

Funding is available directly to cities/counties with a population over 500,000. Other cities may be receiving funding from the state government.

## Other State Funds

HAVA (Election Security), Re-Think K-12 (student access to tech & DL), Reimaging Workforce Prep (Collab), CDBG (broad-telehealth/training), RUS-DLT (telehealth/DL), Airport Improvement, Transit, Public Health Data Surveillance and Analytics Infrastructure Modernization (pending CDC), ETA (training), Library Services, EMPG (data), DOT (connected roadways), BJA, and DHHS (PHEP)

# Coronavirus Emergency Supplemental Funding Program

## Purpose

**Provide funding to assist eligible states, local units of government, and tribes (law enforcement) in preventing, preparing for, and responding to the coronavirus: Justice, Corrections, Public Safety**

## Eligibility

**States (SAA), the District of Columbia, units of local government, and federally recognized tribal governments. Sheriffs, Chiefs of the Courts, Court Administrators**

## Funding Timeline

**State/City/County application due on May 29, 2020**

## Award Size

**\$850M Varied- State & Local Allocations**

# Help America Vote Act (HAVA)– CARES Act Add'l Funding

## Purpose

Emergency funds made available to help states prevent, prepare for and respond to the coronavirus for the 2020 federal election cycle

## Eligibility

States may use these funds to improve the administration of elections for federal office, including to enhance technology and make election security improvements. States have the option to pass through the HAVA funding down to local government.

## Funding Timeline

States must request funds for their supplemental HAVA funds by July 1, 2020.

## Award Size

\$425M from 12/19 U.S. Budget; ***\$400M from CARES Act***



# Governors Education Emergency Relief Fund

# U.S. Depart of Ed- Governor's Relief Fund - \$3B

## Purpose

This extraordinarily flexible emergency block grant empowers *you* to decide how best to meet the current needs of students, schools (including charter schools and non-public schools), postsecondary institutions, and other education-related organizations in your State so that faculty continue to teach and students continue to learn.

## Key Stakeholders

State Department of Education (lead applicant)

Schools (both K-12 & High Education need to advocate for \$)

## Guidelines

In providing support to LEAs, the State educational agency (SEA) determines those LEAs that are most significantly impacted by coronavirus.

A Governor may also award funds to any education-related entity within the State that the Governor deems essential to carry out emergency educational services to students, provide childcare and early childhood education, provide social and emotional support, and protect education-related jobs.



K-12

# U.S. Depart of Ed- Elementary & Secondary Relief Fund

## Purpose

*The funding made available today has very few bureaucratic strings attached and empowers local education leaders to do just that. I encourage them to **focus on investing in the technology, distance learning resources**, training and long-term planning that will help education continue for both teachers and students, no matter where learning takes place.” Secretary DeVos, Press Release April 23, 2020*

## Key Stakeholders

State Department of Education (pass through to LEAs)- Superintendents, IT contacts, Title Coordinators, Directors of Curriculum, Finance/Business Officers

## 12 Priorities

- \*#9 - Purchasing educational technology for students, including one-on-one devices and internet connectivity**
- \*Providing resources necessary to address the needs of individual schools, including purchasing computers and hot spot devices for online learning
- \*Other activities necessary to maintain the operation of and continuity of services
- \*Purchasing supplies for cleaning and sanitization



# Higher Education



# U.S. Dept. of Ed: Higher Education Emergency Relief Fund

## Purpose

Funds can be used to expand remote learning programs, build IT capacity, and train faculty and staff to operate in a remote learning environment so that at any moment institutions can pivot quickly.

## Key Stakeholders

IT, Finance, Business/Grants Development, VP, Dean, Provost

## Disbursement

Expenses between March 13 and September 30, 2020

## Other HE Funds

NSF, RUS-DLT (Collab), Governor's Relief Fund (Collab/Security/Wireless, Infrastructure), Perkins (Collab)



# Other Education Funding

# School Violence Prevention Program (SVPP) - Fundamentals

**“To improve security at schools and on school grounds in the jurisdiction of the grantee through evidence-based school safety programs”**

## **Allowable Costs**

Video surveillance technology, Emergency alerts/communication systems, Duress alarm systems

[https://cops.usdoj.gov/pdf/2020AwardDocs/svpp/Allowable\\_Costs\\_List.pdf](https://cops.usdoj.gov/pdf/2020AwardDocs/svpp/Allowable_Costs_List.pdf)

## **Eligible Applicants**

State/Local gov, tribal organizations & public agencies  
(e.g. police/sheriff's departments, **public school districts**)

**Max award** \$500,000. Local match 25%

*Should have another 7 years  
@ ~\$50m a year in annual programs*



# SVPP - Project Narrative Description Elements

- 1) **Current school safety and planning efforts** – *Status of risk assessments, emergency operation plans, training/drills, partnerships, etc.*
- 2) **Funding request and integration** - *Highlight the use of evidence-based strategies and programs*
- 3) **Management and implementation plan** – *How will you ensure the effective implementation and oversight of the project?; methods of technology procurement, timelines, etc.*
- 4) **Sustainability plan** – *Plan to sustain these school safety efforts after this award has ceased*

The budget narrative must have detailed description on how the requested items would be used in implementing the proposed SVPP project.

DoJ User Guide - <https://cops.usdoj.gov/pdf/2020AwardDocs/svpp/UserGuide.pdf>



Thank You!

# COVID-19 Response

July 23, 2020

Marymount University



**MARYMOUNT**  
UNIVERSITY

# About Marymount

- Marymount is a comprehensive Catholic university offering a wide array of undergraduate and graduate degrees through the Schools of Design, Arts, and Humanities, Business and Technology, Sciences, Mathematics, and Education, and the Malek School of Health Professions
  - Founded 1950
  - Approximately 3,400 students
  - Three locations in Arlington, Virginia

# About Me

- Joined Marymount as Chief Information Officer on May 1
- Entirely virtual experience – interviews and first two months on the job
- Prior experience as CIO at:
  - Montgomery College
  - California State University, Stanislaus
  - American University
  - Washington Research Library Consortium



# COVID-19 Impact

- Began communicating to campus about health risks at the end of January
- Established a standing committee to determine our response in February
- Announced extension of Spring Break on March 11 and beginning of online-only instruction
- Sports and Commencement activities cancelled
- Planning has been continuous, focused on reopening for in-person classes in the fall
- “Saints Reunite” plan published

# COVID-19 Impact

- Researching health status reporting and contact tracing applications – costs range from \$0 to \$500,000
- Installing cameras and audio equipment in all classrooms to support blended in-person and online learning
- PPE purchased and distributed; masks required; social distancing requirements implemented
- Access to campus being limited through installation of new security gates – allows identification checkpoint to be established to facilitate contact tracing, especially for visitors

# COVID-19 Impact

- CARES Act funding received: \$2,074,937 – half must be used to provide direct aid to individual students
- Funding amounts determined by student financial need as evidence by the estimated family contribution calculation based upon the student's FAFSA
- Funds can be used for expenses related to the disruption of Marymount campus operations due to coronavirus (e.g. food, housing, course materials, technology, health care, and child care)
- Remaining CARES funding covers housing, food service and parking refunds, and other expenses

# COVID-19 Impact

- Student health fee established to offset future COVID costs



# Current Marketplace View

**Steve Hancock**  
**VP of Sales Operations**  
**Networking For Future (NFF)**

# What NFF is seeing in the Market Place

- **Bundled remote teleworking options**
  - Clients realizing the benefits of remote work and incorporating it as a permanent strategy
  - Provides for the deployment of infrastructure and software to extend the corporate network
  - Endpoint network security to protect the remote worker and provide endpoint visibility
- **Collaboration tools for remote help desk and call center environment**
- **Exploring technology options to enable a “re-opening”**
  - Utilize Bluetooth and Wi-Fi to provide better data
    - ❑ Track building/ floor/office occupancy
    - ❑ HVAC, Temperature, Airflow
    - ❑ Contact Tracing and Social Distancing

# QUESTION AND ANSWER TIME

# Thank You

Your performance improvement is our measure of success.

**Join us for our September Webinar: E-Rate Funding**