



Networking For Future Reports 93% Increase in Year Over Year Cisco Sales Revenue For 2019

WASHINGTON, September 23, 2019 – Networking For Future, Inc. (NFF), a Cisco Gold Partner, today announced that it delivered on multiple contracts during the 2019 fiscal year to support state and local government agency and educational institution (SLED) customers. The contract awards resulted in an NFF booking increase of 93% in year over year Cisco sales revenue for 2019.

Major awards included contracts with the Metropolitan Washington Airports Authority (MWAA) and the University of the District of Columbia (UDC).

NFF professional services incorporated in the Cisco contracts involved information technology consulting, technology integration, professional engineering, and network and security architecture work. NFF also delivered Cisco-enabled IT business solutions consisting of network and endpoint security, network infrastructure, collaboration, and mobility products.

Brian McKenna, partner account manager at Cisco Systems, stated, “The NFF team saw incredible growth across the Cisco portfolio by driving high value, transformational solutions to our joint customers. Additionally, their post-sales services and support is allowing their customers to achieve the desired business outcomes in short order.”

"These contract awards are a testament to the dedication our team brings to improving the performance of our customers and highlight our growth within the SLED communities," said Hess Fatemi, chief executive officer at NFF.

About Networking For Future, Inc.

Networking For Future, Inc. is a Washington, DC based company offering a performance-focused approach to delivering transformational IT business solutions. We take pride in keeping users productive and engaged by providing business and IT teams with the solutions they need to improve their performance in a dynamic, connected world.

Since 1996, NFF has delivered architecture, design implementation, professional support services, and hardware and software sales pertaining to Network Infrastructure, Data Center and Cloud, Network and Endpoint Security, Application Assurance, Collaboration and Mobility, and Staff Augmentation.

In addition, NFF, an ISO 9001:2015 certified company, is a Cisco Gold Partner, Riverbed Premier Partner, Splunk Partner, NetApp Gold Partner, VMware Enterprise Partner, Microsoft Certified Silver Partner, Gigamon Partner, F5 Networks Partner, and Coresite Partner. NFF also holds a GSA Contract (GS-35F-0197L) and other government contract vehicles.

For more information, visit www.nffinc.com, call 202-783-9011, or email sales@nffinc.com.

Networking For Future Contact:

Larry Wolter
lwolter@nffinc.com
202-783-9116

About Cisco Systems



Cisco (NASDAQ: CSCO) is the worldwide technology leader that has been making the Internet work since 1984. Our people, products, and partners help society securely connect and seize tomorrow's digital opportunity today. Discover more at thenetwork.cisco.com and follow us on Twitter at @Cisco. <https://www.cisco.com/>

#